

**DETAILED NOTICE INVITING TENDER (NIT) UNDER DOMESTIC COMPETITIVE**

**BIDDING**

**(TENDER NO. 22000258-HD-10120)**

HPCL invites Bids through e-tendering on domestic Competitive Bidding for carrying out Fire Hydrant Piping and Mechanical Erection Jobs at project site of Augmentation of Raipur IRD under single stage two-bid system from competent vendors meeting the Bidder Qualification Criteria (BQC) as detailed herein. Bids submitted online in e-tender portal of HPCL <https://etender.hpcl.co.in> shall only be considered for processing.

**1.0 SCOPE OF WORK:**

The scope of the work includes but not limited to the following.

- (i) Fabrication and laying of Fire Hydrant line, Pump House manifold piping, Hydrant from Pump House to all over site & Foam piping from Foam Pump House to all over site.
- (ii) Installation of Valves, Diesel Engine driven Pumps, Foam Pumps, Jockey Pumps other Accessories related to Fire Hydrant Piping..
- (iii) Allied civil/mechanical jobs for pump house & Line pedestals

The site address is as below:

**M/s. HINDUSTAN PETROLEUM CORPORATION LTD.,  
RAIPUR IRD AUGMENTATION PROJECT SITE  
Patwari Halka No 16  
Sector 1 of Nava Raipur Atal Nagar,  
Tehsil: Aarang  
Village/Town: Chatauna,  
City: Raipur,  
Taluka: Arang,  
District: RAIPUR,  
State: Chhattisgarh, PIN: 492101**

**2.0 Pre Bid meeting: NIL**

a. Bidders may upload their queries, if any, on Bidding Document at HPCL's E-proc portal before the time frame given

b. The pre-bid queries raised (without identifying the sources of the query) and the responses given shall be uploaded on websites as corrigendum.

### 3.0 PRE QUALIFICATION CRITERIA (PQC):

(A) Bidders shall meet all the Criteria given hereunder in Clauses 1.0, 2.0.

1.0 **Financial:**

**Annual Turnover: Bidder** shall meet the minimum turnover requirement as follows:  
Bidder shall have a minimum average Annual Financial turnover as per audited financial results or Certificate from a Practicing Chartered Accountant towards turnover of the Bidder (if the Bidder is not required to get its accounts audited under Section 44AB of The Income Tax Act, 1961) for last 3 financial year ending on March 21 as at least **₹ 306 Lakhs**.

2.0 **Technical:**

**2 (a) The bidder should have successfully carried out and completed # similar works as defined below, in the last 7 years ending 31.10.2022 as per any of the following:**

2.1.1. The Bidder should have completed at least one similar work costing not less Than **Rs. 815 lakhs** in the last 7 years ending 31.10.2022.

Or

2.1.2. The Bidder should have completed at least two similar works costing not less Than **Rs. 509 lakhs** in the last 7 years ending 31.10.2022.

Or

2.1.3. The Bidder should have completed at least three similar works costing not less Than **Rs. 408 lakhs** in the last 7 years ending 31.10.2022.

# **Similar work implies as below (for clause No: 2.1.1, 2.1.2 & 2.1.3)**

**Fabrication, Welding & Erection of piping works/Tankage works with/without associated Civil and/or Mechanical works for Oil & Gas installation in India.**

2.0 (b) **Minimum Qualifying Criteria relating to work experience:** Vendor should have carried out one pipeline job of laying and erection of a minimum 20000 IM in the last 7 years ending 31.10.2022.

Note: Inch meter (IM) is calculated as -Pipe Dia (in inches) x No. of Meters line laid / erected.

**Note: For Micro and Small Enterprises Bidder/s, Clause No. 1.0 – Financial & Clause No. 2.0 – Technical Criteria will be relaxed by 15%. Such Bidder/s are required to submit valid MSE registration certificate along with the bid.**

(B) **Information/Documents required along with the Bid Document:**

- 1) Title, style and postal address of the firm.
- 2) Communication particulars including telephone numbers, fax numbers and e-mail address.

- 3) Following documents are required to be submitted as proof of meeting Bid Qualification Criteria [Clause no A(1.0) (Financial)]:
  - (a) Annual Financial turnover as per audited financial results or Certificate from a Practicing Chartered Accountant towards turnover of the Bidder (if the Bidder is not required to get its accounts audited under Section 44AB of The Income Tax Act, 1961) for last 3 financial year ending on March 21.
- 4) Following documents are required to be submitted as proof of meeting bid qualification criteria [Clause no. A(2.0) (Technical)]
  - (a) Copy of original Purchase/work Order /certified bills from client/owner / project consultants along with their completion certificate/proof of delivery. The Purchase/work Order and completion certificate/proof of delivery should mention the details of supplies carried out by the bidder so as to enable us to identify whether the bidder meets the technical criteria stipulated above or not.
  - (b) Any other document certified by the owner/client (for whom the job has been executed) specifically having mention of the jobs carried out in support of meeting the technical criteria stipulated above.

The applicant shall be in a position to furnish the original documents towards copies submitted in respect of Clause No. A (1.0) – Financial & Clause No. A (2.0) – Technical as & when required and asked to produce during the process of evaluation.

Documents (PO copies & completion certificates) of sub contracted jobs shall be accepted only if the bidder submits documentary evidence that the sub-contractor has been approved or recognized by the client/owner (company issuing the main purchase order), and that the main job has been completed i.e., copy of completion certificate of the main job issued by the owner/client to the main contractor to be submitted. This document is not required if the completion certificate of the sub contracted work is issued or certified by the client/owner.

**If the documents, i.e. Purchase Order/ Balance Sheets submitted by the bidder for BQC compliance are in foreign currency, then the same will be evaluated basis the currency conversion rate (RBI reference rate) prevailing as on that date of the document, e.g., Date of purchase order etc.**

**(C ) GENERAL:**

i. Bidder shall meet the all technical as well as commercial qualification criteria as stated above.

Support documents pertaining to bidders Qualification criteria have to be uploaded under Bid common forms Titled “Bidders Qualification Criteria”. Two formats namely BQC – Technical & BQC-Financial are given in tender common forms under the same heads. These documents after duly filled, signed & stamped have to be uploaded under similar heads provided in Bid Common Forms. In absence of requisite documents, HPCL reserve the right to reject the Bid without making any reference to the Bidder.

ii. The Bidder shall furnish documentary evidence by way of copies of purchase/work order, Inspection Release Note / completion certificate and Audited Balance Sheet Profit & Loss

Account, Schedules and Independent Auditor report etc. along with the Bid to establish his experience and track record meeting qualification criteria. OWNER reserves the right to complete the evaluation based on the details furnished without seeking any additional information.

iii. Bidders are required to submit all such past experience(s)/ Proven Track Record (PTR) meeting the BQC along with relevant supporting documents in the first instance itself, along with the bid. Accordingly, only such past experience(s) / PTR shall be considered for qualification, details of which are provided in the bid by the bidder and subsequently no additional past experience(s)/ Proven Track Record (PTR) shall be sought from the bidder.

iv. In case, a bidder does not meet the BQC based on experience documents already submitted by bidder in support of meeting the BQC, bidders can be allowed to submit additional documents for any of the work out of the past experience(s) / PTR list already submitted along with the bid, to support their meeting BQC. No additional part experience(s) / PTR shall be sought from the bidders, since this would amount to substantive change in bid.

v. BQC evaluation shall be carried out based on "Bid Qualification documents" (Technical & Financial) submitted by bidders on bid closing date. Bidder shall note that there shall be only clarifications sought on the documents received along with the bid. No additional documents shall be accepted from bidders thereafter for consideration after bid submission except documents, which are already in public domain on the date of submission of the bid and are in the nature of regulatory and statutory filings by the bidder, may be accepted at sole discretion of HPCL under exceptional circumstances.

## **5.0 OTHER INFORMATION**

1. Parties who are affiliates of one another can decide which affiliate will make a bid. Only one affiliate may submit a bid. Two or more affiliates are not permitted to make separate bids directly or indirectly. If two or more affiliates submit a bid, then any one or all of them are liable for disqualification. However, up to 3 affiliates may make a joint bid as a Consortium and in which case the conditions applicable to a Consortium shall apply to them. "Affiliate" of a party shall mean any company or legal entity which:
  - a) Controls either directly or indirectly a party, or
  - b) Which is controlled directly or indirectly by a Party; or
  - c) Is directly or indirectly controlled by a company, legal entity or partnership which directly or indirectly controls a party. "Control" means actual control or ownership of at least a 50% voting or other controlling interest that gives the power to direct, cause the direction of the management and material business of the controlled entity.
  
2. Bids may be submitted by:
  - a) A single person/entity (called sole bidder);
  - b) A newly formed incorporated joint venture (JV) which has not completed 3 (three) financial years from the date of commencement of business;

- c) A consortium (including an unincorporated JV) having a maximum of 3 (three) members;

Note: All members of the consortium (including prime member) shall be Indian parties only and no foreign company shall be allowed to be member of consortium (including prime member).

This is as per office memorandum dated 15.05.2020 issued by Department of expenditure (under Ministry of Finance) amendment to the GRF rules.

3. Fulfillment of Eligibility criteria and certain additional conditions in respect of each of the above four (3) types of bidders are stated below, respectively:
- a) The bidder (including and incorporated JV which has completed three (3) financial years after date of commencement of business) shall fulfill each eligibility criteria on individual / combined basis.
- b) In case the bidder is a newly formed and incorporated joint venture and which has not completed three (3) financial years from the date of commencement of business, then either the said JV shall fulfill each eligibility criteria or any one constituent member/promoter of such a JV shall fulfill each eligibility criteria. If the bid is received with the proposal that one constituent member/promoter fulfills each eligibility criteria, then this member/promoter shall be clearly identified and he/it shall assume all obligations under the contract and provide such comfort letter/guarantees as may be required by Owner. The guarantees shall over inter alia the commitment of the member/promoter to complete the entire work in all respects and in a timely fashion, being bound by all the obligations under the Contract, an undertaking to provide all necessary technical and financial support to the JV to ensure completion of the work, etc.
- c) In case the bidder(s) is/are a consortium (including an unincorporated JV), then the following conditions shall apply:
- 1) Each member in consortium may only be an entity and not an individual person;
  - 2) The bid shall specifically identify and describe each member of the consortium;
  - 3) The consortium member descriptions shall indicate what type of legal entity the member is and its jurisdiction of incorporation (or of establishment as a legal entity other than a corporation) and provide evidence by a copy of the articles of corporation (or equivalent documents);
  - 4) One participant member of the consortium shall be identified as the "Prime member" and contracting entity for the consortium;
  - 5) This prime member shall be solely responsible for all aspects of the Bid/proposal including the execution of all tasks and performance of all consortium obligations;
  - 6) The prime member shall fulfill each eligibility criteria;
  - 7) A commitment shall be given from each of the consortium members in the form of a letter signed by a duly authorized officer clearly identifying the role of the member in the Bid and the member's commitment to perform all relevant tasks and obligations in support of the Prime/lead member of the Consortium and a commitment not to withdraw from the consortium;
  - 8) No change shall be permitted in the number, nature or shareholding pattern of the consortium members after pre-qualification, without the prior written permission of the Owner (HPCL).

- 9) No change in project plans, timetables or pricing will be permitted as a consequence of any withdrawal or failure to perform by a consortium member;
- 10) No consortium member shall hold less than 25% stake in a consortium;
- 11) Entities which are affiliates of one another are allowed to bid either as a sole bidder or as a consortium only;
- 12) Any person or entity can bid either singly or as a member of only one consortium.

For any technical queries related to operation of the portal please send mail to [epochhelpdesk@mail.hpcl.co.in](mailto:epochhelpdesk@mail.hpcl.co.in) OR please call us at 022-41146666. The helpdesk support is available 6 days a week from 8AM to 6 PM (except public holidays).