

HINDUSTAN PETEROLEUM CORPORATION LIMITED

NOTICE INVITING TENDER  
&  
BID QUALIFICATION CRITERIA

# HINDUSTAN PETROLEUM CORPORATION LIMITED

## 1.0 BRIEF SCOPE OF SUPPLY:

Hindustan Petroleum Corporation Limited (HPCL), a Government of India Enterprise is operating an LPG Bottling Plant at Bahadurgarh, Haryana. This tender is floated for revamping of the fire fighting system at Bahadurgarh LPG Plant which includes the replacement of the sprinkler lines in sheds, modification in the deluge valves (DV) and height raising of the fire hydrant line for ground clearance as per the OISD requirement. The detailed scope will be as per the 'Schedule of the Quantities' of this tender document.

**The intending vendor should inspect the site at their own expense and make themselves familiar with the site conditions. Non-familiarity of the site conditions will not be a reason either for extra claim or for not carrying out the work in conformity with tender requirement. Bidders are requested to carefully read the bid document, technical Specifications, Data Sheets, Instructions etc. as contained herein and submit their most competitive offer.**

### **Address of site location is as below:**

HPCL Bahadurgarh LPG plant  
Village Asaudah,  
Near Asaudah Railway station  
Bahadurgarh  
Haryana- 124505

### **Contact Person:**

Abhas Kulshreshtha  
Senior Plant Manager  
HPCL, Bahadurgarh LPG Plant  
Mobile: 8655436522  
Email – [kabhas@hpcl.in](mailto:kabhas@hpcl.in)

Arun Kumar  
Manager Operations  
HPCL, Bahadurgarh LPG Plant  
Mobile: 8655436523  
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**NOTE:** Bidder to note that GST is to be mentioned separately while quoting in the bid.

2.0 BID QUALIFICATION CRITERIA: (Bidder shall meet all the criteria specified under Clause 2.1 and 2.2)

## **Schedule - 1**

### 2.1 Technical Criteria:

Bidder shall have experience of having successfully carried out and completed similar work during the last 7 years ending 31.03.2024, which experience should be any one of the following

2.1.1 The Bidder should have completed at least one similar work costing not less than Rs 89 Lakhs in the last 7 years ending 31.03.2024

Or

2.1.2 The Bidder should have completed at least two similar works each costing not less than Rs 56 Lakhs in the last 7 years ending 31.03.2024

Or

2.1.3 The Bidder should have completed at least three similar works each costing not less than Rs 45 Lakhs in the last 7 years ending 31.03.2024

# For 2.1.1, 2.1.2 & 2.1.3 above: Similar works implies ***“Piping works in OMC Petroleum installation with/without LPG/White Oil piping & with/without water piping & with/without compressed air piping & with/without Mechanical Equipment erection & with/without Structural Works & with/without civil works related to pipelines & with/without supply of fittings/flanges/pipes/valves & without piling works & without Maintenance works & without Tankage / MSV Work”***

### 2.2 FINANCIAL

2.2.1 Annual Turnover: shall meet the minimum prescribed pre-qualification requirement as follows:

Average Annual financial turnover, as per audited balance sheet and Profit & Loss account, during the last three completed financial years ending March 2024 shall be at least Rs. 33 Lakhs.

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## **Schedule -2:**

### 2.1 Technical Criteria:

Bidder shall have experience of having successfully carried out and completed similar work during the last 7 years ending 31.03.2024, which experience should be any one of the following

2.1.1 The Bidder should have completed at least one similar work costing not less than Rs 161 Lakhs in the last 7 years ending 31.03.2024

Or

2.1.2 The Bidder should have completed at least two similar works each costing not less than Rs 101 Lakhs in the last 7 years ending 31.03.2024

Or

2.1.3 The Bidder should have completed at least three similar works each costing not less than Rs 81 Lakhs in the last 7 years ending 31.03.2024

# For 2.1.1, 2.1.2 & 2.1.3 above: “**Piping works in OMC Petroleum installation with/without LPG/White Oil piping & with/without water piping & with/without compressed air piping & with/without Mechanical Equipment erection & with/without Structural Works & with/without civil works related to pipelines & with/without supply of fittings/flanges/pipes/valves & without piling works & without Maintenance works & without Tankage / MSV Work**”

### 2.2 FINANCIAL

2.2.1 Annual Turnover: shall meet the minimum prescribed pre-qualification requirement as follows:

Average Annual financial turnover, as per audited balance sheet and Profit & Loss account, during the last three completed financial years ending March 2024 shall be at least Rs. 60 Lakhs.

## **Combined PQC for both Schedule – 1 and Schedule – 2:**

### 2.1 Technical Criteria:

Bidder shall have experience of having successfully carried out and completed similar work during the last 7 years ending 31.03.2024, which experience should be any one of the following

2.1.1 The Bidder should have completed at least one similar work costing not less than Rs 250 Lakhs in the last 7 years ending 31.03.2024.

Or

2.1.2 The Bidder should have completed at least two similar works each costing not less than Rs 156 Lakhs in the last 7 years ending 31.03.2024

Or

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2.1.3 The Bidder should have completed at least three similar works each costing not less than Rs 125 Lakhs in the last 7 years ending 31.03.2024

# For 2.1.1, 2.1.2 & 2.1.3 above: “Similar works implies ***“Piping works in OMC Petroleum installation with/without LPG/White Oil piping & with/without water piping & with/without compressed air piping & with/without Mechanical Equipment erection & with/without Structural Works & with/without civil works related to pipelines & with/without supply of fittings/flanges/pipes/valves & without piling works & without Maintenance works & without Tankage / MSV Work”***”

## 2.2 FINANCIAL

2.2.1 Annual Turnover: shall meet the minimum prescribed pre-qualification requirement as follows:

Average Annual financial turnover, as per audited balance sheet and Profit & Loss account, during the last three completed financial years ending March 2024 shall be at least Rs. 94 Lakhs.

## 2.3 INFORMATION/ DOCUMENTS REQUIRED:

The bidder shall meet the technical as well as commercial qualification criteria as stated above.

Technical: The bidder shall furnish at the time of bidding of the documentary evidence for the above works viz. Purchase order, completion certificate/ commissioning certificate/ performance certificate of any handling Job by the owner / client in support of work against 2.1.1, 2.1.2 & 2.1.3 above.

Financial: Audited Annual Report including balance sheet & profit & loss account statement for the preceding three completed financial years as required under clause no. 2.2.1.

**3.0** Parties who are affiliated of one another can decide which Affiliate will make a bid. Only one affiliate may submit a bid. Two or more affiliates are not permitted to make separate bids directly or indirectly. If 2 or more affiliates submit a bid, then any one or all of them are liable for disqualification. However up to 3 affiliates may make a joint bid as a consortium, and in which case the conditions applicable to a consortium shall apply to them. “Affiliate” of a Party shall mean any company or legal entity which:

(a) Controls either directly or indirectly a Party, or

(b) Which is controlled directly or indirectly by a Party; or

(c) Is directly or indirectly controlled by a company, legal entity or partnership firm which directly or indirectly controls a Party “Control” means actual control or ownership of at least a 50% voting or other controlling interest that gives the power to direct, or cause the direction of, the management and material business decisions of the controlled entity.

4.0 Bids may be submitted by:

a) A single person/ entity (called sole bidder);

b) A newly formed incorporated joint venture (JV) which has not completed 3 financial years from the date of commencement of business;

c) A consortium (including an unincorporated JV) having a maximum of 3 (three) members;

d) An Indian arm of a foreign company.

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**5.0** Fulfillment of Eligibility criteria and certain additional conditions in respect of each of the above 4 types of bidders are stated below, respectively:

a) The sole bidder (including an incorporated JV which has completed 3 financial years after date of commencement of business) shall fulfil each eligibility criteria.

b) In case the bidder is a newly formed and incorporated joint venture and which has not completed three financial years from the date of commencement of business, then either the said JV shall fulfil each eligibility criteria or any one constituent member/ promoter of such a JV shall fulfill each eligibility criteria. If the bid is received with the proposal that one constituent member/ promoter fulfils each eligibility criteria, then this member/promoter shall be clearly identified and he/it shall assume all obligations under the contract and provide such comfort letter/guarantees as may be required by Owner. The guarantees shall cover inter alia the commitment of the member/ promoter to complete the entire work in all respects and in a timely fashion, being bound by all the obligations under the contract, an undertaking to provide all necessary technical and financial support to the JV to ensure completion of the contract when awarded, an undertaking not to withdraw from the JV till completion of the work, etc.

c) In case the bidder(s) is/are a consortium (including an unincorporated JV), then the following conditions shall apply:

1) Each member in a consortium may only be a legal entity and not an individual person;

2) The Bid shall specifically identify and describe each member of the consortium;

3) the consortium member descriptions shall indicate what type of legal entity the member is and its jurisdiction of incorporation (or of establishment as a legal entity other than as a corporation) and provide evidence by a copy of the articles of incorporation (or equivalent documents);

4) One participant member of the consortium shall be identified as the “Prime member” and contracting entity for the consortium;

5) This prime member shall be solely responsible for all aspects of the Bid/ Proposal including the execution of all tasks and performance of all consortium obligations;

6) The prime member shall fulfill each eligibility criteria;

7) A commitment shall be given from each of the consortium members in the form of a letter signed by a duly authorized officer clearly identifying the role of the member in the Bid and the member’s commitment to perform all relevant tasks and obligations in support of the Prime/lead member of the Consortium and a commitment not to withdraw from the consortium;

8) No change shall be permitted in the number, nature or share holding pattern of the Consortium members after pre-qualification, without the prior written permission of the Owner.

9) No change in project plans, timetables or pricing will be permitted as a consequence of any withdrawal or failure to perform by a consortium member;

10) No consortium member shall hold less than 25% stake in a consortium;

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11) Entities which are affiliates of one another are allowed to bid either as a sole bidder or as a consortium only;

12) Any person or entity can bid either singly or as a member of only one consortium.

d) In case the bidder is an Indian arm (subsidiary, authorized agent, branch office or affiliate) of a foreign bidder, then the foreign bidder shall have to full fill each eligibility criteria. If such foreign company desires that the contract be entered into with the Indian arm, then a proper back to back continuing (parent company) guarantee shall be provided by the foreign company clearly stating that in case of any failure of any supply or performance of the equipment, machinery, material or plant or completion of the work in all respects and as per the warranties/ guarantees that may have been given, then the foreign company shall assume all obligations under the contract. Towards this purpose, it shall provide such comfort letter/guarantees as may be required by Owner. The guarantees shall cover inter alia the commitment of the foreign company to complete the entire work in all respects and in a timely fashion, being bound by all the obligations under the contract, an undertaking to provide all necessary technical and financial support to the Indian arm or to render the same themselves so as to ensure completion of the contract when awarded, an undertaking not to withdraw from the contract till completion of the work, etc.

## **6. Information/Documents required along with bid:**

6.1 a) Title, style and postal address of the firm.

b) Communication particulars including telephone numbers, fax-numbers and e-mail address.

e) Following documents are required to be submitted as proof of meeting pre-qualification criteria [Clause no. 2.2-Commercial]:

(i) Notarized copies of Audited Annual Reports/Balance sheet & Profit and Loss account for the last three financial year ending March'24/June'23/Sept'23. For the vendors following financial year closing at the end of December, the last 3 financial years ending with the respective quarter of 2023 will be considered.

(f) Following documents are required to be submitted as proof of meeting pre-qualification criteria [Clause no. 2.1 (Technical criteria)]:

(i) Notarized copy or original Purchase/work Order /Scope of work /certified bills from client/ owner along with their completion certificate. The Purchase/ work Order and completion certificate should mention the details of jobs carried out by the applicant so as to enable us to identify whether the applicant(s) meets the technical criteria stipulated above or not.

(ii) Any other document certified by the owner/client (for whom the job has been executed) specifically having mention of the jobs carried out in support of meeting the technical criteria stipulated above.

7. The Bidder shall be in a position to furnish the original documents on demand corresponding to the Copies submitted in respect of Clause No. 2.1 (Technical criteria) and Clause No. 2.2 (Annual Turnover).

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8. In-case BID is submitted by a consortium all submissions including PBG shall be submitted by either the consortium or prime member of the consortium. BIDs & submissions not in consonance with above are liable to be rejected.

9. Offers received from Vendors who are blacklisted or Holiday listed by HPCL as of due date of this tender shall not be considered for evaluation and shall be rejected.

10. Documents (PO copies & completion certificates) of sub contracted jobs shall be accepted only if the bidder submits documentary evidence that the sub-contractor has been approved or recognized by the client/ owner (company issuing the main purchase order), and that the main job has been completed i.e., copy of completion certificate of the main job issued by the owner/ client to the main contractor to be submitted. This document is not required if the completion certificate of the sub contracted work is issued or certified by the client/ owner.

If the documents i.e. Purchase Order/Balance Sheets submitted by the bidder for BQC compliance are in foreign currency, then the same will be evaluated basis the currency conversion rate (RBI reference rate) prevailing as on that date of the document. e.g. Date of purchase order etc.